

BMW of North America, LLC

Pricing Guide

Model Year 2014

Suggested Retail Price

X1 (E84)

Effective May 1, 2013



| Series | Model Description | Body Group | NA Code | AG Code | Engine | SOP |
|--------|-------------------|------------|---------|---------|---------|-------|
| X1 | X1 sDrive28i | E84 | 14XA | VM13 | N20/3.0 | 03/13 |
| | X1 xDrive28i | E84 | 14XB | VL13 | N20/3.0 | 03/13 |
| | X1 xDrive35i | E84 | 14XC | VM53 | N55/3.0 | 03/13 |

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Change Notes

| | | |
|-----------|-------|--|
| 5/16/2013 | Urban | Adjustment ordering rules colors with ZMM |
| 4/30/2013 | Urban | LUTZ Coral Red Leather with Grey/Black Piping now available with ZMM M Sport 688 Harman Kardon Surround Sound System available without ZTP Technology Package |
| 4/30/2013 | Urban | Deleted Rules: 688 requires ordering ZTP (14XA, 14XB, 14XC) LUTZ requires ordering ZSL (14XA, 14XB, 14XC) |
| 4/16/2013 | Leleu | Changed D&H to \$925 as of 05/01/2013. |
| 3/26/2013 | Urban | Adjustment Wheel Measures Option 2MY |
| 3/26/2013 | Urban | Deleted Rules: 381 requires ordering ZMP (14XA, 14XB, 14XC) |
| 1/24/2013 | Urban | Administrative Change (ZMP/ZMM) |
| 1/24/2013 | Urban | Deleted Rules: ZCW cannot be ordered with ZMP (14XA, 14XB, 14XC) ZSL cannot be ordered with ZMP and ZXD (14XA, 14XB, 14XC) ZXD cannot be ordered with ZMP and ZSL (14XA, 14XB, 14XC) |
| 1/17/2013 | Urban | Initial Release Pricing & Ordering Guides X1 MY2014 |

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| | | X1 sDrive28i | X1 xDrive28i | X1 xDrive35i |
|------|--|-----------------|-----------------|-----------------|
| | Start of Production | 03/2013 | 03/2013 | 03/2013 |
| | Base Price U.S.A. Port of Entry* | \$30,800 | \$32,500 | \$38,600 |
| | Base Price Euro Deliver Munich Pick Up | \$28,695 | \$30,275 | \$35,950 |
| | Base Price Diplomatic U.S.A. Port of Entry | \$29,260 | \$30,875 | \$36,670 |
| | Non-Metallic | STD | STD | STD |
| 300 | Alpine White | x | x | x |
| 668 | Jet Black | x | x | x |
| | Metallic | \$550 | \$550 | \$550 |
| 381 | Le Mans Blue Metallic | x | x | x |
| | <i>381 requires ordering ZMM</i> | x | x | x |
| 475 | Black Sapphire Metallic | x | x | x |
| A72 | Cashmere Silver Metallic | x | x | x |
| A76 | Deep Sea Blue Metallic | x | x | x |
| A83 | Glacier Silver Metallic | x | x | x |
| A96 | Mineral White Metallic | x | x | x |
| B06 | Sparkling Bronze Metallic | x | x | x |
| B09 | Marrakesh Brown Metallic | x | x | x |
| B38 | Midnight Blue Metallic | x | x | x |
| B39 | Mineral Grey Metallic | x | x | x |
| B44 | Valencia Orange | x | x | x |
| | Upholstery | | | |
| KC | Leatherette | STD | STD | STD |
| KCB4 | Beige Leatherette | x | x | x |
| | <i>In combination with ZSL</i> | NC | NC | NC |
| | <i>In combination with ZXD</i> | NC | NC | NC |
| KCSW | Black Leatherette | x | x | x |
| | <i>Included in package</i> | ZMM, ZSL, ZXD | ZMM, ZSL, ZXD | ZMM, ZSL, ZXD |
| LU | Nevada Leather | \$1,450 | \$1,450 | \$1,450 |
| | <i>In combination with ZPP</i> | NC | NC | NC |
| | <i>Included in package</i> | ZMV, ZPP | ZMV, ZPP | ZMV, ZPP |
| LUB4 | Sand Beige 'Nevada' Leather | x | x | x |
| | <i>In combination with ZMM</i> | \$1,450 | \$1,450 | \$1,450 |
| LUDP | Leather 'Nevada' Oyster/Leather Piping Orange-Black | x | x | x |
| | <i>In combination with ZXD</i> | \$1,450 | \$1,450 | \$1,450 |
| | <i>LUDP requires ordering ZXD</i> | x | x | x |
| LUG1 | Leather 'Nevada' Black/Leather Piping Grey-Brown | x | x | x |
| | <i>In combination with ZXD</i> | \$1,450 | \$1,450 | \$1,450 |
| | <i>LUG1 requires ordering ZXD</i> | x | x | x |
| LUG9 | Leather 'Nevada' Black/Leather Piping Grey-Red | x | x | x |
| | <i>In combination with ZSL</i> | \$1,450 | \$1,450 | \$1,450 |
| | <i>LUG9 requires ordering ZSL</i> | x | x | x |
| LUSW | Black 'Nevada' Leather | x | x | x |
| | <i>In combination with ZMM</i> | \$1,450 | \$1,450 | \$1,450 |
| LUTW | Leather 'Nevada' Terra/Leather Piping Grey-Petrol | x | x | x |
| | <i>In combination with ZXD</i> | \$1,450 | \$1,450 | \$1,450 |
| | <i>LUTW requires ordering ZXD</i> | x | x | x |
| LUTZ | Leather 'Nevada' Coral Red/Leather Piping Grey-Black | x | x | x |
| | <i>In combination with ZMM</i> | \$1,450 | \$1,450 | \$1,450 |
| | <i>In combination with ZSL</i> | \$1,450 | \$1,450 | \$1,450 |
| | <i>LUTZ requires ordering ZMM or ZSL</i> | x | x | x |

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| Lines | | | | |
| ZMM | M Sport | \$3,000 | \$3,000 | \$2,500 |
| 226 | Sport suspension | x | x | x |
| 2MY | M light alloy wheels Double-spoke style 355 M with all season run flat tires (18x8.0, 225/45 R18) | x | x | x |
| or | 2MP 19" Light alloy Double-spoke wheels style 225M-with performance run-flat tires (19x8.0, 225/35 R19 front and 19x9.0, 255/30 R19 rear) | + \$600 | + \$600 | + \$600 |
| or | 2PD 18" M light alloy wheels Double-spoke 355 M with performance run flat tires (18x8.0, 225/45 R18 front and 18x9.0, 255/40 R18 rear) | + \$0 | + \$0 | + \$0 |
| 2VG | Performance Control | | x | x |
| 337 | M Sport Package | x | x | x |
| 3MC | High-gloss Roof Rails | x | x | x |
| 481 | Sport seats | x | x | x |
| 4MP | Dark Crosshatch Aluminum Trim | x | x | x |
| or | 4CK Light Fineline Wood Trim | + \$0 | + \$0 | + \$0 |
| 715 | Aerodynamic kit | x | x | x |
| 760 | Shadowline exterior trim | x | x | x |
| 775 | Anthracite headliner | x | x | x |
| 7XA | M Sports leather steering wheel with paddle shifters | x | x | x |
| or | 710 M steering wheel | + \$0 | + \$0 | + \$0 |
| 840 | Increased top speed limiter | x | x | x |
| KCSW | Black Leatherette | x | x | x |
| or | LUB4 Sand Beige 'Nevada' Leather | + \$1,450 | + \$1,450 | + \$1,450 |
| or | LUSW Black 'Nevada' Leather | + \$1,450 | + \$1,450 | + \$1,450 |
| or | LUTZ Leather 'Nevada' Coral Red/Leather Piping Grey-Black | + \$1,450 | + \$1,450 | + \$1,450 |
| ZMM cannot be ordered with 668, A72, A76, A83, B06, B09 and B38 | | x | x | x |
| ZMM cannot be ordered with ZCW, ZSL or ZXD | | x | x | x |
| ZSL | Sport Line | \$1,900 | \$1,900 | \$1,900 |
| 2A2 | 18" light alloy wheels Double-spoke style 421 with all season run flat tires (18x8.0, 225/45 R18) | x | x | x |
| 3BE | Door mirror caps in black | x | x | x |
| 481 | Sport seats | x | x | x |
| 4AT | High-Gloss Black Trim | x | x | x |
| or | 4B3 Aluminium Trim | + \$500 | + \$500 | + \$0 |
| KCSW | Black Leatherette | x | x | x |
| or | KCB4 Beige Leatherette | + \$0 | + \$0 | + \$0 |
| or | LUG9 Leather 'Nevada' Black/Leather Piping Grey-Red | + \$1,450 | + \$1,450 | + \$1,450 |
| or | LUTZ Leather 'Nevada' Coral Red/Leather Piping Grey-Black | + \$1,450 | + \$1,450 | + \$1,450 |
| ZSL cannot be ordered with ZMM and ZXD | | x | x | x |
| ZSL includes 7AC | | x | x | x |
| Note: 7AC - Sport Line | | | | |
| ZXD | xLine | \$1,900 | \$1,900 | \$1,900 |
| 2LR | 18" light alloy wheels Y - spoke style 322 with all season run flat tires (18x8.0, 225/45 R18) | x | x | x |
| 3AT | Roof rails in Satin Aluminum | x | x | x |
| 4L3 | Dark Copper High-Gloss Trim | x | x | x |
| or | 4EB Fineline Bay Matte Wood Trim | + \$500 | + \$500 | + \$0 |
| KCSW | Black Leatherette | x | x | x |
| or | KCB4 Beige Leatherette | + \$0 | + \$0 | + \$0 |
| or | LUDP Leather 'Nevada' Oyster/Leather Piping Orange-Black | + \$1,450 | + \$1,450 | + \$1,450 |
| or | LUG1 Leather 'Nevada' Black/Leather Piping Grey-Brown | + \$1,450 | + \$1,450 | + \$1,450 |
| or | LUTW Leather 'Nevada' Terra/Leather Piping Grey-Petrol | + \$1,450 | + \$1,450 | + \$1,450 |
| ZXD includes 7HW | | x | x | x |
| ZXD cannot be ordered with ZMM and ZSL | | x | x | x |
| Note: 7HW - xLine | | | | |

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| Packages | | | | |
| ZCW | Cold Weather Package | \$700 | \$700 | \$550 |
| | 248 Heated Steering Wheel | x | x | x |
| | 494 Heated front seats | x | x | x |
| | 502 Retractable headlight washers | x | x | |
| | ZCW cannot be ordered with ZMM | x | x | x |
| ZDA | Driver Assistance Package | \$950 | \$950 | \$950 |
| | 3AG Rear-view camera | x | x | x |
| | 508 Park Distance Control | x | x | x |
| | ZDA requires ordering ZTP | x | x | x |
| | In combination with ZMV | \$0 | \$0 | \$0 |
| ZLP | Lighting Package | \$900 | \$900 | |
| | 522 Xenon headlights | x | x | |
| | 524 Adaptive light control | x | x | |
| ZMV | Ultimate Package | \$6,150 | \$6,150 | \$4,750 |
| | 319 Universal garage-door opener | x | x | x |
| | 322 Comfort Access keyless entry | x | x | x |
| | 3AG Rear-view camera | x | x | x |
| | 402 Panoramic moonroof | x | x | |
| | 430 Auto-dimming interior and exterior mirrors | x | x | x |
| | 431 Auto-dimming rearview mirror | x | x | x |
| | 459 Power front seats with driver seat memory | x | x | |
| | 488 Lumbar support | x | x | x |
| | 4NA Interior mirror with compass | x | x | x |
| | 508 Park Distance Control | x | x | x |
| | 563 Ambiance lighting | x | x | x |
| | 609 Navigation system | x | x | x |
| | 620 Voice-command | x | x | x |
| | 655 Satellite radio with 1 year subscription | x | x | x |
| | 6AK BMW Online | x | x | x |
| | 6AP Remote Services | x | x | x |
| | 6NR BMW Apps | x | x | x |
| | 6NS Enhanced USB and Bluetooth plus Smartphone Integration | x | x | x |
| | 6UH Real Time Traffic Information | x | x | x |
| | LU Nevada Leather | x | x | x |
| | ZMV cannot be ordered with ZDA, ZPP or ZTP | x | x | x |
| ZPP | Premium Package | \$3,950 | \$3,950 | \$2,400 |
| | 319 Universal garage-door opener | x | x | x |
| | 322 Comfort Access keyless entry | x | x | x |
| | 402 Panoramic moonroof | x | x | |
| | 430 Auto-dimming interior and exterior mirrors | x | x | x |
| | 431 Auto-dimming rearview mirror | x | x | x |
| | 459 Power front seats with driver seat memory | x | x | |
| | 488 Lumbar support | x | x | x |
| | 4NA Interior mirror with compass | x | x | x |
| | 563 Ambiance lighting | x | x | x |
| | 655 Satellite radio with 1 year subscription | x | x | x |
| | LU Nevada Leather | x | x | x |
| | In combination with ZMV | \$0 | \$0 | \$0 |

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| Packages | | | | |
| ZTP | Technology Package | \$2,250 | \$2,250 | \$2,250 |
| 609 | Navigation system | x | x | x |
| 620 | Voice-command | x | x | x |
| 6AK | BMW Online | x | x | x |
| 6AP | Remote Services | x | x | x |
| 6NR | BMW Apps | x | x | x |
| 6NS | Enhanced USB and Bluetooth plus Smartphone Integration | x | x | x |
| 6UH | Real Time Traffic Information | x | x | x |
| | In combination with ZMV | \$0 | \$0 | \$0 |

| | | | | |
|----------------|--|---------------------------------|---------------------------------|-----------------------|
| Options | | | | |
| 216 | Servotronic | \$250 | \$250 | 100% |
| 2AG | 18" Light-alloy wheels (Style 323) with performance run flat tires (18x8.0, 225/45 R18 front and 18x9.0, 255/40 R18 rear) 2AG cannot be ordered with ZMM, ZSL or ZXD | | | NC x |
| 2B3 | 18" Light-alloy Double-spoke wheels (Style 321) with all-season run flat tires (18x8.0, 225/45 R18) 2B3 cannot be ordered with ZMM, ZSL or ZXD | \$600 x | \$600 x | |
| 2XA | Sports leather steering wheel with paddle shifters In combination with ZSL 2XA requires ordering 205 2XA cannot be ordered with 255, 337, 710 and 7XA | \$120 NC x x | \$120 NC x x | \$120 NC x x |
| 346 | Chrome line exterior trim | \$250 | \$250 | \$250 |
| 3AT | Roof rails in Satin Aluminum In combination with ZXD Included in package | \$250 NC ZXD | \$250 NC ZXD | \$250 NC ZXD |
| 402 | Panoramic moonroof In combination with ZMV In combination with ZPP Included in package | \$1,250 NC NC ZMV, ZPP | \$1,250 NC NC ZMV, ZPP | 100% |
| 459 | Power front seats with driver seat memory In combination with ZMV In combination with ZPP Included in package | \$995 NC NC ZMV, ZPP | \$995 NC NC ZMV, ZPP | 100% |
| 494 | Heated front seats In combination with ZCW Included in package | \$500 NC ZCW | \$500 NC ZCW | \$500 NC ZCW |
| 4CK | Light Fineline Wood Trim In combination with ZMM Alternate in package | \$500 NC ZMM | \$500 NC ZMM | 100% NC ZMM |
| 5AC | Automatic high beams 5AC requires ordering ZPP | \$250 x | \$250 x | \$250 x |
| 688 | Harman Kardon surround sound system | \$875 | \$875 | \$875 |
| 6AN | Concierge Services 6AN requires ordering ZTP | \$250 x | \$250 x | \$250 x |

| | | | | |
|----------------------|------------------------|-------|-------|-------|
| Other Charges | | | | |
| | Destination & Handling | \$925 | \$925 | \$925 |

| | | | | |
|-----------------|-----------------------------------|-----|-----|-----|
| Standard | | | | |
| 1CA | CO2 relevant vehicles | STD | STD | STD |
| 1CC | Automatic Start/Stop function | STD | STD | |
| 1CD | Brake Energy Regeneration | STD | STD | STD |
| 203 | All-wheel-drive | | STD | STD |
| 205 | STEPTRONIC automatic transmission | STD | STD | STD |
| 216 | Servotronic | | | STD |
| 249 | Multi-function steering wheel | STD | STD | STD |

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|-----------------|--|--------------|--------------|--------------|
| Standard | | | | |
| 255 | Sport leather steering wheel | STD | STD | STD |
| 2KZ | 17" Light-alloy V-spoke wheels (Style 318) with all-season run flat tires (17x7.5, 225/50 R17) | | STD | |
| 2S7 | 17" Light-alloy Star spoke wheels (Style317) with all-season run flat tires (17x7.5, 225/50 R17) | STD | | |
| 2S9 | 18" Light-alloy wheels Star-spoke (Style320) with all-season run flat tires (18x8.0, 225/45 R18) | | | STD |
| 2VB | Tire pressure monitor | STD | STD | STD |
| 302 | Anti-theft alarm system | STD | STD | STD |
| 386 | Roof rails | STD | STD | STD |
| 402 | Panoramic moonroof | | | STD |
| 423 | Floor mats | STD | STD | STD |
| 459 | Power front seats with driver seat memory | | | STD |
| 493 | Storage package | STD | STD | STD |
| 4AE | Adjustable front armrest | STD | STD | STD |
| 4CG | Silver Matte Trim | STD | STD | |
| 4CK | Light Fineline Wood Trim | | | STD |
| 4U2 | Driving Dynamics Control with ECO PRO | STD | STD | STD |
| 502 | Retractable headlight washers | | | STD |
| 520 | Foglights | STD | STD | STD |
| 521 | Rain sensor and auto headlights | STD | STD | STD |
| 522 | Xenon headlights | | | STD |
| 524 | Adaptive light control | | | STD |
| 534 | Automatic climate control | STD | STD | STD |
| 544 | Dynamic Cruise Control | STD | STD | STD |
| 550 | On-board computer | STD | STD | STD |
| 653 | HD Radio | STD | STD | STD |
| 663 | Radio BMW Professional | STD | STD | STD |
| 676 | Hi-fi sound system | STD | STD | STD |
| 693 | Satellite radio preparation | STD | STD | STD |
| 6AC | BMW Assist eCall | STD | STD | STD |
| 6AE | BMW TeleServices | STD | STD | STD |
| 6NH | Hands-free Bluetooth and USB audio connection | STD | STD | STD |
| 8KC | Oil Chg 15,000 miles/24 months | STD | STD | STD |
| 8SC | TeleService Activation | STD | STD | STD |
| 8TN | Daytime driving lights | STD | STD | STD |
| 925 | Shipping package | STD | STD | STD |
| ZRF | Run-flat tires | STD | STD | STD |

| Wheels | | | | |
|---|---|-----|-----|-----|
|  <p>Code: 2A2 Style: 421</p> | 18" light alloy wheels Double-spoke style 421 with all season run flat tires | ZSL | ZSL | ZSL |
| | Front / Rear: 18x8.0, 225/45 R18 | | | |
|  <p>Code: 2AG Style: 323</p> | 18" Light-alloy wheels (Style 323) with performance run flat tires | | | NC |
| | Front: 18x8.0, 225/45 R18 Rear: 18x9.0, 255/40 R18 | | | |
| | 2AG cannot be ordered with ZMM, ZSL or ZXD | | | x |

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|---|--|--------------------------------------|--------------------------------------|--------------------------------------|
| Wheels | | | | |
|  | 18" Light-alloy Double-spoke wheels (Style 321) with all-season run flat tires Front / Rear: 18x8.0, 225/45 R18 Code: 2B3 Style: 321 2B3 cannot be ordered with ZMM, ZSL or ZXD | \$600 | \$600 | |
|  | 17" Light-alloy V-spoke wheels (Style 318) with all-season run flat tires Front / Rear: 17x7.5, 225/50 R17 Code: 2KZ Style: 318 | x | x | |
|  | 18" light alloy wheels Y - spoke style 322 with all season run flat tires Front / Rear: 18x8.0, 225/45 R18 Code: 2LR Style: 322 | ZXD | ZXD | ZXD |
|  | 19" Light alloy Double-spoke wheels style 225M-with performance run-flat tires Front: 19x8.0, 225/35 R19 Rear: 19x9.0, 255/30 R19 Code: 2MP Style: 225M In combination with ZMM 2MP requires ordering ZMM | ZMM (upgrade) + \$600 x | ZMM (upgrade) + \$600 x | ZMM (upgrade) + \$600 x |
|  | M light alloy wheels Double-spoke style 355 M with all season run flat tires Front / Rear: 18x8.0, 225/45 R18 Code: 2MY Style: 355M | ZMM | ZMM | ZMM |
|  | 18" M light alloy wheels Double-spoke 355 M with performance run flat tires Front: 18x8.0, 225/45 R18 Rear: 18x9.0, 255/40 R18 Code: 2PD Style: 355M | ZMM (upgrade) | ZMM (upgrade) | ZMM (upgrade) |
|  | 17" Light-alloy Star spoke wheels (Style 317) with all-season run flat tires Front / Rear: 17x7.5, 225/50 R17 Code: 2S7 Style: 317 | Standard | | |

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| Wheels | | | | |
|  | 18" Light-alloy wheels Star-spoke (Style320) with all-season run flat tires Front / Rear: 18x8.0, 225/45 R18 Code: 2S9 Style: 320 | | | Standard |